PERFORMING ARTS CENTER AUTHORITY BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

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SEPTEMBER 30, 2021

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INDEPENDENT AUDITORS' REPORT



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the Performing Arts Center Authority Fort Lauderdale, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the Performing Arts Center Authority (the "Authority"), as of and for the fiscal year ended September 30, 2021, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of the Broward Performing Arts Foundation, Inc. a discretely presented component unit. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Broward Performing Arts Foundation, Inc. a discretely presented component unit, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, based on our report and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of Performing Arts Center Authority and the Broward Performing Arts Foundation, Inc., as of September 30, 2021, and the respective changes in financial position and cash flows thereof for the fiscal year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3-11 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the

methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Authority's basic financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards and is not a required part of the basic financial statements.

The schedule of expenditures of federal awards is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements of the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Emphasis of a Matter

Tri-Party Grant Agreement

As per Article 6.4 of the Tri-Party Grant Agreement entered into by Broward County, the City of Fort Lauderdale, and the Authority, the agreement requires an opinion whether funds received by the Authority were expended in accordance with the original terms of the agreement. Note 17 includes required disclosures regarding funding received and amounts expended. Our opinion is not modified with respect to this matter.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 27, 2022, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

Caballero Fierman Llerena & Garcia, LLP

Miramar, Florida January 27, 2022 MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

The audited financial statements for the Performing Arts Center Authority (the "Authority"), d/b/a Broward Center for the Performing Arts (the "Center"), for its fiscal year ended September 30, 2021 is presented in the format and content required by the Governmental Accounting Standards Board.

As in previous years, the Authority presents its financial statements and results for the fiscal year ending September 30, 2021 on a full accrual basis and as a single enterprise fund. The financial statements also include it's discretely presented component unit. Furthermore, the "Statements of Net Position", the "Statements of Revenues, Expenses and Changes in Net Position", and the "Statements of Cash Flows" are described below and presented after this Management's Discussion and Analysis.

The statement of net position provides information on the assets available to the Authority, as of the end of the fiscal year, to support future operations of the Authority and the liabilities owed by the Authority that have to be reduced or paid off by the liquidity of current or future assets. This statement also identifies the accumulated position of unrestricted and restricted capital contributions and the impact of net operating results and non-operating transactions that have transpired since the inception of the Authority. The statement of revenues, expenses, and changes in net position display the results from the normal operations of the activities managed by the Authority and the fiscal year's impact on the net position in the Authority's statement of net position. The statement of cash flows contains the positive and negative changes in the Authority's cash balance resulting from all the financing and operational activities of the Authority during the current fiscal year. The combination of these three statements provides the reader with a comprehensive overview of the Authority's operational results for this fiscal year and of its capabilities to support the future operations and management of the Authority and its venues.

Current Year Highlights:

The Authority's operations for the fiscal year continued to be significantly impacted by the COVID-19 pandemic. Most venues remained closed with some limited-capacity and outdoor performances occurring throughout the last three quarters of the year, with most venues re-opening to full capacity performances in September 2021.

The Authority hosted or presented 143 performances and events which were attended by more than 21,000 attendees at the Center and its affiliated venues, Parker Playhouse, the Rose and Alfred Miniaci Performing Arts Center and the Aventura Arts and Culture Center. This attendance volume was approximately 3% of a typical operating year, pre-pandemic.

The Authority lost key employee talent during the year due to the venue closures, reduced wages, layoffs, and an increasingly competitive labor market. We began rehiring and restaffing with a goal of 90% of pre-pandemic levels in the fourth quarter of the fiscal year in order to be operationally ready for a full-capacity season for the next fiscal year.

Also, in response to the pandemic, the Authority with assistance from the Broward Performing Arts Foundation, Inc. ("Foundation") generated a historic level of private and public fundraising and grant revenue during the year through its Road to Recovery campaign and the federal Shuttered Venue Operator Grant.

The Center's Rose Miniaci Arts Education Center continues to be the cornerstone for the Center's arts education programs reaching more than 153,000 students of all ages during the year – from the youngest participants in mommy and me classes, to the Student Enrichment in the Arts (SEAS) program with the Broward County Public School students, to adult acting and singing classes. The Authority's Summer Theater Camp – the ultimate performing arts camp experience – transitioned to a virtual model and continued to sell to capacity, with rave reviews from parents and students. Many of these programs transitioned to virtual classes and performances for the year, again, as a result of the pandemic.

The historic Parker Playhouse reopened in September as the re-branded *The Parker*, after completion of a \$30 million renovation and expansion project.

The Authority realized an operating gain of \$7,871,860 before depreciation of \$3,997,898 and before non-operating revenue (expense) of \$3,498,238, which is an increase of \$7,937,715 over the prior year. This increase was the result of higher federal government funding from the U.S. Small Business Administration's Shuttered Venue Operator Grant. There was a decrease in non-operating revenue (net of non-operating expense) of \$8,799,599. This decrease was the result of lower capital contribution that the Authority received from the Broward Performing Arts Foundation, Inc. (the "Foundation") and the City of Fort Lauderdale to benefit the Authority's capital replacement and renewal plan for the Center and the Parker Playhouse. The operating gain and decrease in non-operating revenue (expense) resulted in the change in net position of \$7,372,200 for the year.

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

The Authority continued to provide certain management services for the Broward Performing Arts Foundation, Inc. (the "Foundation"), a discretely presented component unit of the Authority. These services, which were implemented during fiscal year 2009, included the management of Foundation sponsored shows and events that are presented at the Authority's venues or venues managed by the Authority. The Authority's management of these performances/events included, but is not limited to, booking and contracting with artists, acts, promoters and/or co-presenters on behalf of, and for the benefit of the Foundation. The Foundation pays the Authority certain fees and charges related to the performances/events. The Foundation is entitled to all gross proceeds generated from ticket sales from the performances/events, net of all costs for the performances/events. The license agreement between the Authority and the Foundation for the management of Foundation sponsored shows and events was terminated effective October 1, 2021.

Management's Discussion and Analysis continues on following page.

PERFORMING ARTS CENTER AUTHORITY Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

Performing Arts Center Authority - Primary Government

Condensed Financial Information

Assets		2021		2020		\$ Change	% Change
Current assets	\$	21,650,901	\$	11,378,237	\$	10,272,664	90.3%
Capital assets, net		81,381,418		74,799,662		6,581,756	8.8%
Other non-current assets		585,230		645,821		(60,591)	-9.4%
Total Assets		103,617,549		86,823,720		16,793,829	19.3%
Liabilities							
Current liabilities		8,485,640		6,081,669		2,403,971	39.5%
Long-term liabilities		12,508,658		5,491,000		7,017,658	127.8%
Total Liabilities		20,994,298		11,572,669		9,421,629	81.4%
Net Position							
Net investment in capital assets		66,601,416		66,271,785		329,631	0.5%
Restricted for construction		1,420,617		1,077,748		342,869	31.8%
Unrestricted		14,601,218		7,901,518		6,699,700	84.8%
Total Net Position	\$	82,623,251	\$	75,251,051	\$	7,372,200	9.8%
Revenues							
Programming revenues	\$	436,566	\$	4,531,009	\$	(4,094,443)	-90.4%
Services revenues	•	1,025,147	•	6,187,180	•	(5,162,033)	-83.4%
Other revenues		1,342,926		2,718,285		(1,375,359)	-50.6%
Governmental		11,829,654		1,320,619		10,509,035	795.8%
Contributions		4,717,820		3,852,778		865,042	22.5%
In-kind/donated services		212,954		616,814		(403,860)	-65.5%
Total Revenues		19,565,067		19,226,685		338,382	1.8%
Operating Expenses							
Salaries & benefit expenses		6,837,129		9,124,102		(2,286,973)	-25.1%
Programming expenses		685,118		2,576,479		(1,891,361)	-73.4%
Food & beverage		131,430		1,548,849		(1,417,419)	-91.5%
General & administrative		3,826,576		5,426,296		(1,599,720)	-29.5%
In-kind/donated services		212,954		616,814		(403,860)	-65.5%
Total Operating Expenses		11,693,207		19,292,540	_	(7,599,333)	-39.4%
Operating Income/(Loss) before Depreciation		7,871,860		(65,855)		7,937,715	-12053.3%
and Non-Operating Revenues							
Depreciation Expense		3,997,898		3,832,397		165,501	4.3%
Operating Income/(Loss)							
before Non-Operating Revenues		3,873,962		(3,898,252)		7,772,214	199.4%
Capital contribution		4,397,800		12,927,750		(8,529,950)	-66.0%
Non capitalizable project expenses		(525,584)		(494,198)		(31,386)	6.4%
Capital project interest expenses		(316,672)		(259,499)		(57,173)	22.0%
Capital project interest income		113		4,523		(4,410)	-97.5%
Other non-operating revenues		(57,419)		119,261		(176,680)	-148.1%
Total Non-Operating Revenues/(Expenses)		3,498,238		12,297,837		(8,799,599)	-71.6%
Change in Net Position		7,372,200		8,399,585		(1,027,385)	-12.2%
Beginning Net Position		75,251,051		66,851,466		8,399,585	12.6%
Ending Net Position	\$	82,623,251	\$	75,251,051	\$	7,372,200	9.8%

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

Analysis of Financial Position and Operations:

Total assets were \$103,617,549 in fiscal year 2021, an increase of \$16,793,829 from \$86,823,720 in fiscal year 2020. This reflects an increase of \$10,272,664 in current assets, an increase of \$6,581,756 in capital assets and a decrease of \$60,591 in non-current assets. The increase in current assets is primarily a result of an increase in cash and cash equivalents by \$326,465 and an increase in investments by \$11,311,735. In addition, accounts receivables decreased by \$1,170,138, prepaid assets decreased by \$265,879, due from other governments increased by \$47,756 and inventory increased by \$22,725. Included in cash and cash equivalents of \$2,298,040 are restricted cash and cash equivalents of \$1,120,617. The increase of \$6,581,756 in capital assets is related to the Parker Playhouse renovation. The decrease in non-current assets is due to depreciation of \$60,591 in the parking garage.

Total liabilities in fiscal year 2021 were \$20,994,298, an increase of \$9,421,629 from \$11,572,669 in fiscal year 2020. This increase is comprised by an increase in current liabilities of \$2,403,971 and an increase in long-term liabilities of \$7,017,658. The increase in current liabilities reflects a decrease in accounts payable and accrued expenses by \$898,245, an increase in unearned revenue by \$1,881,330, an increase in due to promoters by \$534,542 and an increase in short-term note payable by \$886,344. The increase in long-term liabilities is primarily due to an additional \$10,089,002, which the Authority had drawn in fiscal year 2021 against the Capital Improvement Revenue Note, Series 2019. This was partially offset by a re-classification of the short-term portion from the Construction Loan Series 2013A by \$1,300,000, from the Series 2013B by \$510,000 and from the Capital Improvement Revenue Note, Series 2013A of \$800,000.

Total net position in fiscal year 2021 is \$82,623,251, an increase of \$7,372,200 from fiscal year 2020. The net investment in capital assets is \$66,601,416 in fiscal year 2021 and increased by \$329,631 from \$66,271,785 in fiscal year 2020. This increase is primarily due to Parker Playhouse Renovations and Improvements. Net position restricted for construction is \$1,420,617 and increased by \$342,869 from fiscal year 2020. Unrestricted net position is \$14,601,218 and increased by \$6,699,700 from fiscal year 2020. The operating income before depreciation is \$7,871,860 in fiscal year 2021, an increase of \$7,937,715 from fiscal year 2020. The operating income before non-operating revenues (expenses) in fiscal year 2021 is \$3,873,962, reflecting a positive change by \$7,772,214 from an operating loss before non-operating revenues (expenses) of \$3,898,252 in fiscal year 2020.

Analysis of the Authority's Operational Activities - General Assessment:

The Authority's operations for the fiscal year continued to be significantly impacted by the COVID-19 pandemic. Most venues remained closed with some limited-capacity and outdoor performances occurring throughout the last three quarters of the year, with most venues re-opening to full capacity performances in September 2021. As a result, year-over-year comparisons in Management's Discussion and Analysis of Operational Activities continue to be affected by the pandemic closure.

During fiscal year 2021 the Authority hosted or presented 143 performances and events which were attended by more than 21,000 patrons at the Center and its affiliated venues, Parker Playhouse, the Rose and Alfred Miniaci Performing Arts Center and the Aventura Arts and Culture Center. This attendance volume was approximately 3% of a typical operating year, prepandemic. The Authority's own series consisted of 94 performances with more than 15,000 attendees. Over the past twentyseven years, 3.6 million Broward County school students have enjoyed free drama, dance, music, visual art and more, due to an innovative partnership between the Authority and the School Board of Broward County, Florida. One of the unique programs under the partnership, the Student Enrichment in Art & Science (SEAS) program, combines cultural exposure with a learning experience as students watch performances that relate to what they are learning in their classrooms. The SEAS program is nationally recognized as a collaborative program between the School Board and the Broward Center for the Performing Arts. During fiscal year 2021, over 150,000 students, teachers and parents participated in the Authority's educational programs, many through virtual programming as a result of the continued restrictions imposed by the COVID pandemic. The Authority continued its theater management contracts with the City of Aventura and Nova Southeastern University which provided revenues of \$493,665 and \$143,037 respectively.

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

Analysis of the Authority's Operational Activities - Specific Assessments:

Programming Revenues:

Programming revenues in fiscal year 2021 are \$436,566, a decrease of \$4,094,443 from fiscal year 2020. This decrease is made up mainly by decreases in rental revenue by \$923,266, in stage labor reimbursements by \$1,486,790 and in ticket surcharge by \$961,866. In addition, show profits decreased by \$360,948, house fees decreased by \$286,337 and maintenance fees decreased by \$61,778.

Services Revenues:

Total services revenues in fiscal year 2021 are \$1,025,147, which represents a decrease of \$5,162,033 from fiscal year 2020. This decrease is comprised by decreases in retail services by \$2,875,260, in ticketing services by \$1,760,694 and in parking services by \$526,080. Total retail services revenues are \$282,149 in fiscal year 2021 and the decrease by \$2,875,260 is primarily due to decreases in concessions revenue, Club Level/Intermezzo revenues, catering revenues and restaurant revenue decreased by \$1,391,811, \$461,497, \$625,250 and \$358,866, respectively. Ticketing services revenues are \$613,718 in fiscal year 2021 and decreased by \$1,760,694 from fiscal year 2020 mainly because of decreases in processing fees by \$887,573, credit card commissions by \$215,048, box office fees by \$139,113 and in ticketing fees & incentives by \$384,336. Parking services revenue of \$129,278 in fiscal year 2021 decreased by \$526,0807 from \$655,357 in fiscal year 2020.

Other Revenues:

Other revenues in fiscal year 2021 are \$1,342,926, a decrease of \$1,375,359 from fiscal year 2020. This decrease is mostly due to a decrease in sponsorship revenues by \$734,308 and subscription membership revenue by 376,720. In addition, revenues generated by the Rose Miniaci Education Center decreased by \$176,560 from fiscal year 2020 and insurance recovery decreased by \$89,654.

Governmental:

Governmental revenue in fiscal year 2021 is \$11,829,654, which reflects an increase of \$10,509,035 from \$1,320,619 in fiscal year 2020. The increase is a \$10,000,000 federal Shuttered Venue Operators Grant (SVOG) and a \$712,500 grant from the County Cares Act.

Contributions:

Contributions are \$4,717,820 in fiscal year 2021 and increased by \$865,042 from the previous year. This increase is the result of an increase in individual contributions from 2020.

Salaries and Benefit Expenses:

Salaries & benefit expenses of \$6,837,129 in fiscal year 2021 decreased by \$2,286,974 from fiscal year 2020. As a result of the COVID-19 pandemic closures of its venues, the Authority took many cost-saving measures, including furloughs, layoffs, reduction of hours and reduction in compensation rates during the second half of fiscal year 2020, which remained mostly in place during fiscal year 2021. This resulted in a decrease in salaries & benefits in fiscal year 2021 from fiscal year 2020, of which the largest decreases were contributed by the following departments: retail services decreased by \$663,905, production by \$279,244, facilities and security by \$247,285 and ticketing services and front of house by \$225,173 and \$187,134, respectively.

Programming Expenses:

Programming expenses of \$685,118 decreased by \$1,891,361 from fiscal year 2020. This is primarily due to the decrease in stage labor salaries and wages by \$1,447,326. In addition, marketing related show expenses decreased by \$308,131 and artist fees decreased by \$189,592.

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

Food & Beverage Expenses:

Food & beverage expenses are \$131,430 in fiscal year 2021, which represents a decrease of \$1,417,419 from fiscal year 2020. This decrease is directly related to the decrease in food and beverage volume over the prior year.

General & Administrative Expenses:

General & administrative expenses are \$3,826,576 in fiscal year 2021 and have decreased by \$1,599,720 from fiscal year 2020. A large share of this decrease is with \$506,417 coming from ticketing services of which Ticketmaster fees decreased by \$277,962 and credit card fees decreased by \$228,455. Services related to the decrease in attendance and performances have also translated to decreases in security and tickets expenses by \$342,066 and \$183,008 respectively. In addition, events participation and special events expenses decreased by \$330,257.

Operating Income:

The operating income before non-operating revenues for fiscal year 2021 is \$3,873,962, an increase of \$7,772,214 from an operating loss of \$3,898,252 in fiscal year 2020. Included in the operating income in fiscal year 2021 is a charge to depreciation expense of \$3,997,898, which increased by \$165,501 from the prior year.

Non-Operating Revenue/Expenses:

Total non-operating revenue (net) in fiscal year 2021 was \$3,498,238, a decrease of \$8,799,599 from fiscal year 2020. This decrease is primarily due to a decrease in capital contributions in the amount of \$8,529,950. Total capital contributions in fiscal year 2021 are \$4,397,800 of which \$2,472,403 are for the Parker Playhouse Encore capital campaign, this reflects an \$8,570,621 decrease from fiscal year 2020. Capital contributions for the Encore capital campaign was \$1,925,397 in fiscal year 2021. Non-capitalizable project expenses for the Parker Playhouse Encore capital campaign are \$525,584 in fiscal year 2021 and increased by \$31,386 from the prior year. Capital project interest expense are \$316,672 in fiscal year and increased by \$57,173 from fiscal year 2020. Income earned on funds invested in the Local Government Surplus Funds Trust Fund decreased in fiscal year 2021 by \$116,090 from fiscal year 2020.

Management Discussion and Analysis continues on the following page

PERFORMING ARTS CENTER AUTHORITY Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

Broward Performing Arts Foundation, Inc. - Component Unit **Condensed Financial Information**

Component Unit

<u>Assets</u>	2021	2020	\$ Change	% Change
Current assets	\$ 19,881,193	\$ 18,689,056	\$ 1,192,137	6.4%
Non-current assets	6,617,557	8,018,507	(1,400,950)	-17.5%
Total Assets	26,498,750	26,707,563	(208,813)	-0.8%
<u>Liabilities</u>				
Current liabilities	3,082,562	3,346,738	(264,176)	-7.9%
Long-term liabilities	5,337,439	7,068,129	(1,730,690)	-24.5%
Total Liabilities	8,420,001	10,414,867	(1,994,866)	-19.2%
Net Position				
Unrestricted	3,765,499	2,220,977	1,544,522	69.5%
Restricted - nonexpendable	14,313,250	14,071,719	241,531	1.7%
Total Net Position	18,078,749	16,292,696	1,786,053	11.0%
Revenues				
Operating support and revenues	\$ 5,767,913	\$ 11,404,030	\$ (5,636,117)	-49.4%
Total Operating Support and Revenues	5,767,913	11,404,030	(5,636,117)	-49.4%
Expenses				
Operating expenses	6,494,630	10,714,162	(4,219,532)	-39.4%
Total Operating Expenses	6,494,630	10,714,162	(4,219,532)	-39.4%
Operating Income/(Loss)	(726,717)	689,868	(1,416,585)	-205.3%
Non-Operating Investment Income	2,512,770	1,099,241	1,413,529	-128.6%
Change in Net Position	1,786,053	1,789,109	(3,056)	-0.2%
Beginning Net Position	16,292,696	14,503,587	1,789,109	12.3%
Ending Net Position	\$ 18,078,749	\$ 16,292,696	\$ 1,786,053	11.0%

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

Broward Performing Arts Foundation, Inc. - Component Unit

COMPONENT UNIT-Financial Analysis

The Broward Performing Arts Foundation, Inc. (the "Foundation") was added as a discretely presented component unit for fiscal year 2009 as it met the requirements for reporting under Governmental Accounting Standards Board (GASB) pronouncements. The Foundation is a not-for-profit corporation organized under §501(c)(3) of the Internal Revenue Code of 1986, as amended, to receive and maintain funds for promoting, sponsoring, and developing the performing arts, including support of the Performing Arts Center Authority, or for other charitable, religious, scientific, or educational purposes. The Foundation follows the Financial Accounting Standards Board (FASB) statements for not-for-profit organizations. As such, certain revenue recognition criteria and presentation features are different from GASB recognition criteria and presentation features. Audited financial statements for the Foundation can be obtained by contacting the Foundation's administrative offices.

Analysis of Financial Position and Operations:

Analysis of the Component Unit's Financial Condition:

Total assets were \$26,498,750 in fiscal year 2021, a decrease of \$208,813 from \$26,707,563 in fiscal year 2020. This reflects an increase of \$1,192,137 in current assets and a decrease of \$1,400,950 in non-current assets. The increase in current assets is primarily due to an increase in investments by \$2,411,558 that is partially offset by decreases in cash and cash equivalents and restricted cash and cash equivalents of \$431,048 and \$451,492 respectively. In addition, receivables decreased by \$50,000, restricted receivables increased by \$9,582 and pledges receivables decreased by \$296,463. The decrease in non-current assets is due to the decrease in pledges receivables from the Parker Playhouse Encore capital campaign.

Total liabilities in fiscal year 2021 were \$8,420,001, a decrease of \$1,994,866 from \$10,414,867 in fiscal year 2020. This decrease is mainly due to Parker capital campaign agency payable to the Authority during fiscal year 2021.

Total net position in fiscal year 2021 is \$18,078,749, an increase of \$1,786,053 from \$16,292,696 in fiscal year 2020. This increase is the result of a decrease in liabilities of \$1,994,866 partially off-set by a decrease in assets of \$208,813.

Analysis of Component Unit's Operational Activity - General Assessment:

During fiscal year 2021, the Foundation's activities focused primarily on its Road to Recovery campaign to support the Authority from the impact of the COVID-19 pandemic on its operations. The Foundation continues its annual fundraising campaigns including membership, sponsorship, grant and special event programs, and continuing its sponsorship of certain presentations/events that are managed by the Authority and presented at the Authority's venues or venues managed by the Authority (reference Page 2, Primary Government's Current Year's Highlights).

Analysis of Component Unit's Operational Activity - Specific Assessments:

Operating Support and Revenues:

Total operating support and revenues of \$5,767,913 in fiscal year 2021 decreased by \$5,636,117 from \$11,404,030 in fiscal year 2020. The decrease is primarily due to the decrease in show programming revenues by \$5,048,963 that was partially offset by an increase in contributions by \$944,131 and decreases in other revenues and in-kind/donated services of \$984,998 and \$546,287 respectively.

Operating Expenses:

Total operating expenses of \$6,494,630 in fiscal year 2021 decreased by \$4,219,532 from \$10,714,162 in fiscal year 2020. This decrease is primarily due to a decrease in show programming expenses by \$3,603,964. In addition, in-kind/donated services expenses decreased by \$546,287 and general & administrative expenses decreased by \$69,281.

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2021

COMPONENT UNIT-Financial Analysis

Analysis of Component Unit's Operational Activity - Specific Assessments (Continued)

Operating Surplus/Deficit after Investment Income:

The operating loss before non-operating investment income of \$726,717 in fiscal year 2021 represents a change of \$1,416,585 from an operating income of \$689,868 in fiscal year 2020. The non-operating investment income is \$2,512,770 in fiscal year 2021 and increased by \$1,413,529 from \$1,099,241 in fiscal year 2020. As a result, the operating surplus after investment income is \$1,786,053 in fiscal year 2021 and decreased by \$3,056 from \$1,789,109 in fiscal year 2020.

Capital Assets, Net:

Capital assets, net of accumulated depreciation, were \$81,381,418 in fiscal year 2021, an increase of \$6,581,756 from fiscal year 2020. The increase in capital assets reflects capital acquisitions in fiscal year 2021 of \$10,603,222 that have been partially offset by a charge of \$3,997,898 in depreciation expense. For additional information please see note 7 to the notes of the financial statements.

The Foundation has no Capital Assets.

Long-Term Liabilities:

Long-term liabilities for fiscal year 2021 are comprised of \$1,200,000 from a Capital Improvement Revenue Note, Series 2013A that was secured in fiscal year 2013 from SunTrust Bank, \$1,630,000 from a Capital Improvement Revenue Note, Series 2013B and \$9,678,658. The long-term liabilities of the Capital Improvement Revenue Note, Series 2013A, Series 2013 B and the Capital Improvement Revenue Note, Series 2019 were reduced by \$1,300,000, \$510,000 and \$461,344 respectively in fiscal year 2021. The Capital Improvement Revenue Note, Series 2013B was also secured from SunTrust Bank in fiscal year 2013. The Capital Improvement Revenue Note, Series 2013B was also secured from SunTrust Bank in fiscal year 2013. The Capital Improvement Revenue Note, Series 2019 was executed by the Authority in fiscal year 2020. For additional information please see note 10 to the notes of the financial statements.

The Foundation's Long-Term Liabilities of \$5,337,439 is comprised of the agency payable due to the Authority as a result of the Encore! capital campaign.

Requests for Information:

The Authority's financial statements are designed to present users with a general overview of the Authority's finances and to demonstrate the Authority's accountability. If you have questions about the report or need additional financial information, please contact the Finance Department, at 201 SW 5th Avenue, Ft. Lauderdale, FL 33312

The Foundation's financial statements are designed to present users with a general overview of the Foundation's finances and to demonstrate the Foundation's accountability. If you have questions about the report or need additional financial information, please contact the Broward Performing Arts Foundation, Inc. at 201 SW 5th Avenue, Ft. Lauderdale, FL 33312.

BASIC FINANCIAL STATEMENTS

PERFORMING ARTS CENTER AUTHORITY Statements of Net Position September 30, 2021

	Primary Government		Component Unit	
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	1,177,422	\$	1,784,898
Investments		17,638,973		15,101,325
Receivables, net		465,115		-
Restricted receivables, net		-		401,250
Pledges receivables, net		-		2,374,464
Due from other governments		633,007		-
Prepaid assets and deposits		477,514		-
Inventories		138,253		-
Restricted cash and cash equivalents		1,120,617		219,256
Total Current Assets		21,650,901		19,881,193
Non-Current Assets:				
Capital assets, net of accumulated depreciation		81,381,418		-
Investment in parking garage, net		585,230		-
Pledges receivables, net		-		6,617,557
Total Non-Current Assets		81,966,648		6,617,557
Total Assets	\$	103,617,549	\$	26,498,750
LIABILITIES Current Liabilities:				
Accounts payable and accrued expenses	\$	1,425,194	\$	347,045
Unearned revenue	φ	3,515,221	Ψ	460,099
Due to promoters		1,273,881		400,033
Agency payable		1,275,001		- 2,275,418
Short-term note payable		2,271,344		2,273,410
Total Current Liabilities		8,485,640		3,082,562
Non-Current Liabilities:				E 227 420
Agency payable		-		5,337,439
Note payable - capital loan Total Non-Current Liabilities		12,508,658		-
lotal Non-Current Liabilities		12,508,658		5,337,439
Total Liabilities		20,994,298		8,420,001
NET POSITION				
Net investment in capital assets		66,601,416		-
Restricted for construction		1,420,617		-
Restricted - non-expendable		-		14,313,250
Unrestricted		14,601,218		3,765,499
Total Net Position	\$	82,623,251	\$	18,078,749
		. ,		

The accompanying notes are an integral part of the basic financial statements.

PERFORMING ARTS CENTER AUTHORITY Statements of Revenues, Expenses and Changes in Net Position For the Fiscal Year Ended September 30, 2021

	Primar	y Government	Component Unit	
REVENUES				
Operating Revenues:				
Programming revenues	\$	436,566	\$	746,437
Services revenues		1,025,147		-
Other revenues		1,342,926		658,433
Governmental		11,829,654		-
Contributions		4,717,820		3,526,757
In-kind/donated services		212,954		836,286
Total Operating Revenues		19,565,067		5,767,913
EXPENSES				
Operating Expenses:				
Salaries & benefits expenses		6,837,129		-
Programming expenses		685,118		5,479,025
Food & beverage		131,430		-
General & administrative		3,826,576		179,319
In-kind/donated services		212,954		836,286
Total Operating Expenses		11,693,207		6,494,630
Operating Income/(Loss) before Depreciation		7,871,860		(726,717)
and Non-Operating Revenues/(Expenses)				
Depreciation Expense		3,997,898		-
Operating Income/(Loss) Before Non-Operating				
Revenues/(Expenses)		3,873,962		(726,717)
Non-Operating Revenues/(Expenses)				
Capital contribution		4,397,800		-
Non capitalizable project expenses		(525,584)		-
Capital project interest expenses		(316,672)		-
Capital project interest income		113		-
Investment income		11,739		2,512,770
Loss on disposal of assets		(8,568)		-
Change in equity interest of investment in parking garage		(60,590)		-
Total Non-Operating Revenues/(Expenses)		3,498,238		2,512,770
CHANGE IN NET POSITION		7,372,200		1,786,053
Beginning Net Position		75,251,051		16,292,696
Ending Net Position	\$	82,623,251	\$	18,078,749

The accompanying notes are an integral part of the basic financial statements.

Statements of Cash Flows For the Fiscal Year Ended September 30, 2021

	Primar	y Government	Com	ponent Unit
CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from customers	\$	6,236,781	\$	3,275,274
Cash received from parking garage		129,279		-
Cash received from governmental contributions		11,781,898		-
Cash received from community contributions		4,717,820		3,526,757
Cash payments to vendors for goods and services		(5,286,836)		(7,785,783)
Cash payments to employees for services		(6,823,919)		-
Net Cash Provided by (Used in) Operating Activities		10,755,023		(983,752)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:				
Capital contribution		4,397,800		-
Cash proceeds from financing agreements		10,089,002		-
Cash proceeds from sale of capital assets		15,000		-
Principal paid on capital debt		(2,185,000)		-
Interest paid		(316,671)		-
Capital expenses		(11,128,693)		-
Net Cash Provided by Capital and Related Financing Activities		871,438		-
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of investments		(11,311,735)		-
Sales of investments		-		(2,411,558)
Investment income		11,739		2,512,770
Net Cash Provided by (used in) Investing Activities		(11,299,996)		101,212
Net Increase (Decrease) in Cash and Cash Equivalents		326,465		(882,540)
Cash and Cash Equivalents, Beginning of Year		1,971,574		2,886,694
Cash and Cash Equivalents, End of Year		2,298,039	\$	2,004,154
Reconciliation of Cash and Cash Equivalents				
Restricted cash and cash equivalents		1,120,617		219,256
Unrestricted cash and cash equivalents		1,177,422		1,784,898
Total Cash and Cash Equivalents	\$	2,298,039	\$	2,004,154
	<u> </u>	2,200,000	<u> </u>	2,004,104
Reconciliation of Operating Income/(Loss) to Net Cash Provided by (Used in) Operating Activities:				
Operating Income/(Loss)	\$	3,873,962	\$	(726,717)
Adjustments to reconcile operating income/(loss) to net cash				
provided by (used in) operating activities:				
Depreciation		3,997,898		-
Changes in assets and liabilities:				
Receivables, net		1,122,381		1,737,831
Inventories		(22,723)		-
Prepaids and deposits		265,879		-
Accounts payable and accrued liabilities		(898,247)		(2,127,439)
Due to promoters		534,543		-
Unearned revenue	<u> </u>	1,881,330		132,573
Net Cash Provided by (Used in) Operating Activities	\$	10,755,023	\$	(983,752)

The accompanying notes are an integral part of the basic financial statements.

NOTES TO BASIC FINANCIAL STATEMENTS

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

REPORTING ENTITY

The Performing Arts Center Authority (the "Authority") is an independent special district governmental unit established in 1984 by a special act of the Florida Legislature (Chapter 84-396, as amended and codified in Chapter 2005-335) to promote, construct and operate facilities for holding cultural, tourism, or promotional events, civic, recreational, or similar events or activities. The Authority's board consists of thirteen members. The Board of County Commissioners of Broward County appoints five members, two members are appointed by the City Commission of Fort Lauderdale, the Board of Directors of the Downtown Development Authority of the City of Fort Lauderdale and the School Board of Broward County each appoint one member, and four members are appointed by the Broward Performing Arts Foundation. The Authority's activities are primarily conducted through the Broward Center for the Performing Arts.

The Broward Center for the Performing Arts (the "Center") is located in Fort Lauderdale on the New River, anchoring the westend of the Fort Lauderdale Arts and Entertainment District. The Center, which opened in February 1991, includes a 2,658 seat main theater, a 584 seat small theater, 200 seat multi-purpose facility, a 200 seat banquet facility, an arts education center with a 150 seat theater and a 65 seat bistro. Because the Center is designed to host a diversity of entertainment and special events, the Center is an important cultural resource for the community.

Financial Reporting Entity

The financial statements were prepared in accordance with Governmental Accounting Standards Board (GASB) pronouncements, which establish standards for defining and reporting on the financial reporting entity. The financial reporting entity consists of the primary government, organizations for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. Under the provisions of this Statement, the Authority is considered to be a primary government, since it is a special purpose government that has a separate governing body, is legally separate and is fiscally independent of other state or local governments. The Authority is financially accountable for a discretely presented component Unit if it appoints a voting majority of the organization's governing board and it is able to impose its will on that organization or there is a potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the Authority. Blended presented component Units, although legally separate, are, in substance, part of the Authority's operations. Each discretely presented component unit is reported in a separate column in the Authority's financial statements to emphasize that it is legally separate from the Authority. At September 30, 2021, the Authority had one discretely presented component unit.

The accompanying financial statements present the activities of the Authority (the primary government) and its discretely presented component unit, the Broward Performing Arts Foundation, Inc. (the "Foundation").

Discretely Presented Component Unit

The Foundation is a legally separate, tax-exempt organization. It acts primarily as a fund-raising organization that receives gifts and bequests, administers those resources, and disburses payments to or on behalf of the Authority for support of Authority's programs as well as other charitable, religious, scientific, or educational purposes. Although the Authority does not control the timing or amount of receipts from the Foundation, the Foundation's restricted resources can primarily be used by the Authority and for the benefit of the Authority. Also, five of the thirty-two members of the Foundation's Board of Directors are also members of the Authority's Board of Directors. Consequently, the Foundation is considered a component unit of the Authority and is discretely presented in the Authority's financial statements.

The Foundation follows the Financial Accounting Standards Board (FASB) statements for not-for-profit organizations. As such, certain revenue recognition criteria and presentation features are different from GASB recognition criteria and presentation features. Audited financial statements for the Foundation can be obtained by contacting the Foundation's administrative offices.

GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

The government-wide financial statements report information about the reporting government as a whole excluding fiduciary activities. The statements distinguish between governmental and business-type activities. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange revenues. Business- type activities significantly rely on fees and charges for support.

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS (Continued)

Funds are organized into three major categories: governmental, proprietary and fiduciary. Each fund is accounted for by providing a separate set of self-balancing accounts that constitute its assets, liabilities, fund equity, revenues and expenditure/expenses.

For financial reporting purposes, the Authority reports all of its operations as a single business activity in a single enterprise fund. Therefore, the government-wide and the fund financial statements are the same.

Enterprise funds are proprietary funds. Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority's enterprise fund are theater revenues, programming revenues, surcharge revenues, parking garage equity income, in-kind donations, catering revenues, other income, and various other governmental grants. Operating expenses include salaries and benefits, programming expenses, catering expenses, contractual services, depreciation, utilities and other general and administrative expenses. All revenues not meeting this definition are reported as non-operating revenues and expenses.

Grants from other governments other than operating grants are recognized as restricted contributions when the terms and conditions under the grant agreement have been met by the Authority. Grants from other governments, which are designated for operating purposes, are recognized as revenue in the period in which they are earned. Contributions from private donors are recognized as receivables and revenues when all eligibility requirements are met, including time restrictions, provided that the promise to give is verifiable and the resources are measurable and probable of collection. Endowments to be maintained in perpetuity have a permanent time restriction on the use of principal. Therefore, endowments are recognized as revenue when received.

Revenues from theater rentals and ticket surcharges are recognized when the performances occur. The revenue for cash received from self-presentation ticket sales and sponsorship income for future performances is included in unearned revenue until earned. Accordingly, expenses incurred for the succeeding fiscal period's shows are reported as prepaid until the performance occurs. Programming revenue does not include the related merchandise revenue, catering fees and parking revenue. Sponsorship income is included in other revenue.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources, as they are needed.

MEASUREMENT FOCUS, BASIS OF ACCOUNTING, AND FINANCIAL STATEMENT PRESENTATION

The proprietary fund utilizes an economic resources measurement focus. The accounting objectives of this measurement focus are the determination of operating income, changes in net position (or cost recovery), financial position, and cash flows. All assets and liabilities (whether current or noncurrent) associated with their activities are reported. Proprietary fund equity is classified as net position. The basis of accounting used is similar to businesses in the private sector; thus, these funds are maintained on the accrual basis of accounting. Revenues are recognized when earned and expenses are recorded in the period incurred

The financial statements of the Authority have been prepared in accordance with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the standard setting body for governmental accounting and financial reporting. The financial statements of the Authority follow the guidance of GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements.* The Authority also has the option of following subsequent FASB pronouncements subject to this same limitation. The Authority has elected not to follow subsequent FASB guidance.

NOTES TO BASIC FINANCIAL STATEMENTS

SEPTEMBER 30, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION

I. Deposits and investments

Cash and cash equivalents are considered to be cash on hand, demand deposits, money market funds, and short-term investments with original maturities of three months or less from the date of acquisition.

Investments for the Authority as well as its component unit are reported at fair value. The Authority's investment in the State Board of Administration Investment Pool is in the Local Government Surplus Funds Trust Fund Investment Pool ("Florida PRIME"). Florida PRIME is considered a SEC 2A-7-like fund, thus reported at its fair value of its position in the pool, which is the same as its value of the pool shares.

In accordance with GASB Statement No. 79, *Certain External Investment Pools and Pool Participants*, the Authority investment in the Florida PRIME meets the definition of a qualifying investment pool that measures for financial reporting purposes all of its investments at amortized cost and should disclose the presence of any limitations or restrictions on withdrawals. As of September 30, 2021, there were no redemption fees or maximum transaction amounts, or any other requirements that serve to limit a participant's daily access to 100 percent of their account value.

II. <u>Receivables</u>

All trade and governmental receivables are shown net of an allowance for uncollectible accounts. Uncollectible accounts receivable allowances are based on historical trends.

III. Inventory and prepaid items

Cost is determined using the specific identification method.

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

IV. Capital assets

Capital assets, which include land, buildings, improvements, and equipment, are reported in the fund financial statements. Capital assets are defined by the Authority as assets with an initial, individual cost of more than \$10,000 and an estimated useful life in excess of one year. Such assets are recorded at historical costs or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal repairs and maintenance that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest during the construction phase of capital assets is included as part of the capitalized value of the assets constructed.

Depreciable capital assets are depreciated on the straight-line method over their estimated useful lives as follows:

	<u>Years</u>
Furniture and Equipment	3 – 15
Building improvements	15
Buildings	40

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Upon disposition of a depreciable asset, the related costs and accumulated depreciation are removed from the accounts and gains and losses on dispositions are reflected in operations.

NOTES TO BASIC FINANCIAL STATEMENTS

SEPTEMBER 30, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION (Continued)

V. Income Taxes

The Authority is a tax-exempt independent special district governmental unit.

The Foundation is a tax-exempt corporation under Section 501(c) (3) of the Internal Revenue Code and is only subject to taxation on unrelated business income. The Foundation had no unrelated business income, therefore, no provision for income taxes has been made in the accompanying financial statements. The Foundation has not incurred any interest or penalties on its income tax returns.

The Foundation adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-like-than-not be sustained upon examination by taxing authorities. The Foundation has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Foundation believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Foundation's financial condition, results of operations and cash flows. Accordingly, the Foundation has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at September 30, 2021.

The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Foundation believes it is no longer subject to income tax examinations for years prior to 2015.

The Foundation's policy is to classify income tax related interest and penalties in interest expense and other expenses respectively.

VI. Third Party Advanced Ticket Sales

Due to promoters represents the Authority's liability to promoters for their advance ticket sales for future performances.

VII. Unearned Revenue

Cash receipts and deposits, excluding advanced ticket sales, collected prior to the completion or recognition of a sale.

VIII. Net Position

Net position as of September 30, 2021, is classified into three components:

Net investment in capital assets, net of accumulated depreciation and reduced by any outstanding balances of bonds, mortgages, notes or other borrowings that are attributable to the acquisition, construction, and improvements of those assets.

Restricted net position: This category consists of net position restricted in their use by (1) external groups such as grantors, creditors or laws and regulations of other governments; or (2) law, through constitutional provisions or enabling legislation.

Unrestricted net position: This category includes all of the remaining net position that do not meet the definition of the other two categories

IX. Net Position Flow Assumption

Sometimes the Authority will fund outlays for a particular purpose from both restricted and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Authority's policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

X. Budgets

Budgets are prepared on an annual basis for each program/activity and are used as a management tool throughout the accounting cycle. Budgets are not, however, legally adopted nor legally required for financial statement presentation.

NOTES TO BASIC FINANCIAL STATEMENTS

SEPTEMBER 30, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

ASSETS, DEFERRED OUTFLOWS OF RESOURCES, LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION (Continued)

XI. Use of estimates

The preparation of financial statements and related disclosures are prepared in conformity with accounting principles generally accepted in the United States of America. Management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and revenue and expenses during the period reported. These estimates include assessing the collectability of receivables, the use and recoverability of inventory, and the useful lives and impairment of tangible assets. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the financial statement in the period they are determined to be necessary. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, they may ultimately differ from actual results.

(2) DEPOSITS AND INVESTMENTS

(a) Deposits - Primary Government

At September 30, 2021, the carrying amount of the Authority's cash was \$2,298,039 of which \$1,177,422 was unrestricted operating cash, none of it interest bearing and \$1,120,617 was restricted cash to be used for the Encore capital campaign debt service and for the Parker Playhouse capital campaign debt service.

The Authority's exposure to credit risk is as follows:

Custodial credit risk. In the case of deposits, this is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. The Authority does not have a policy for custodial credit risk. The book value of the Authority's deposits on the balance sheet date was \$2,298,039. The bank balance of the Authority's deposits as of September 30, 2021 was \$2,467,731 which includes \$73,847 of petty and operating cash. \$1,120,617 of the bank balance was restricted for the Encore capital campaign and the Parker Playhouse capital campaign.

In addition to insurance provided by the Federal Depository Insurance Corporation, all deposits are held in banking institutions approved by the State Treasurer of the State of Florida to hold public funds. Under Florida Statutes Chapter 280, Florida Security for Public Deposits Act, the State Treasurer requires all Florida qualified public depositories to deposit with the Treasurer or banking institution eligible collateral. In the event of a failure of a qualified public depository, the remaining public depositories would be responsible for covering any resulting losses. Accordingly, all amounts reported as deposits are insured or collateralized with securities held by the entity or its agent in the entity's name. The full \$2,298,039 reported in the statement of net position was collateralized by the financial institutions.

(b) Investments - Primary Government

The Authority adopted a written investment policy consistent with the requirements set forth in State Statute 218.415. Allowable investments include direct obligations of the U.S. Treasury, the Local Government Surplus Funds Trust Fund, Securities and Exchange Commission registered money market funds with the highest credit quality ratings, Interest bearing time deposits or savings accounts in qualified public depositories.

As of September 30, 2021, the Authority had the following investments:

		Weighted	Weighted	
		Average	Average	
		Maturity	Life	
Investment Type	Fair Value	(Days)	(Days)	_
Florida PRIME	\$ 17,638,973	49	64	
Portfolio weighted average maturity	<u>\$ 17,638,973</u>			

NOTES TO BASIC FINANCIAL STATEMENTS

SEPTEMBER 30, 2021

(2) DEPOSITS AND INVESTMENTS (Continued)

Interest Rate Risk - The risk that changes in interest rates will adversely affect the fair value of an investment.

Credit Risk – The risk that an issuer or other counterparty to an investment will not fulfill its obligations.

The LGIP is rated by Standard and Poors and has a rating at September 30, 2021 of AAAm.

Concentration of Credit Risk - There are no limits on the amount that may be invested in money market funds or with the SBA.

Custodial credit risk – For an investment, this is the risk that, in the event of the failure of the counterparty, the Authority will not be able to recover the value of its investment. The Authority's investments in money market funds and the State Board of Administration (SBA) Florida PRIME (which has the characteristics of a Money Market Fund) are not required to be categorized as these investments are not evidenced by securities that exist in physical or book entry form. Additionally, these investments are not entirely collateralized nor insured by the State of Florida.

The Authority does not participate in any securities lending transactions nor has it used, held or written derivative financial instruments.

(c) Investments – Component Unit

Fair Value Measurements – The Accounting Standards establish a framework for measuring fair value and provide a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.
- Level 2 Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis:

<u>Equity and Fixed Income Securities:</u> Valued at the closing price reported on an active market which the individual securities are traded.

<u>Mutual Funds</u>: Valued at the net asset value of shares held by the Foundation at year end as reported on the active market on which the mutual funds are traded.

<u>Pledges Receivable</u>: Valued at the estimated present value of expected future cash inflows using a 5% discount rate.

<u>Contribution Receivable from the Remainder Trust:</u> Valued at the present value of the future cash flows based on the life expectancy table for a unitrust dual life remainder.

NOTES TO BASIC FINANCIAL STATEMENTS

SEPTEMBER 30, 2021

(2) DEPOSITS AND INVESTMENTS (Continued)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of September 30, 2021:

	Total	Level 1	Level 2	Level 3
Assets:				
Investments				
Equities Securities	\$ 1,785,787	\$ 1,785,787	\$-	\$ -
Fixed Income Securities	1,783,569	1,783,569	-	-
Mutual Funds – Equities	8,755,635	8,755,635	-	-
Mutual Funds - Fixed Income	2,776,334	2,776,334	-	-
Total Investments	15,101,325	15,101,325	-	-
Pledges Receivables	8,992,021	-	-	8,992,021
Contribution Receivable from				
Remainder Trust	401,250	-	-	401,250
Total Assets at Fair Value	\$ 24,494,596	\$ 15,101,325	\$ -	\$ 9,393,271

Level 3 Gains and Losses

The table below sets forth a summary of changes in the fair value of the Foundation's Level 3 assets for the year ended September 30, 2021:

				ontribution eivable from
	Pled	ges Receivable	Rem	ainder Trust
Balance, beginning of year	\$	10,689,434	\$	391,668
New pledges		1,220,000		-
Receipts		(3,292,540)		-
Change in present value discount		375,127		9,582
Balance, end of year	\$	8,992,021	\$	401,250

Concentrations of Credit and Investment Risks - Financial instruments that potentially subject the Foundation to significant concentrations of credit risk consist principally of consist principally of cash equivalents, investments, pledges receivable. At September 30, 2021, the Foundation had \$15,101,325 invested with a major financial institution acting as the investment manager. Mutual funds, equities, and fixed income securities comprised 96% of these investments with the remaining 4% invested in money market funds. Due to the diversity and composition of its investments, management feels it is not exposed to any significant credit risk on these accounts.

(3) ENDOWMENT - Component Unit

The Foundation's endowment consists of several endowment funds established for a variety of purposes including both donorrestricted endowment funds and funds designated by the Board of Directors to function as endowments.

Net assets associated with endowments, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Endowment funds without donor restriction represent the Board-designated endowment.

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(3) ENDOWMENT - Component Unit (Continued)

Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in net assets restricted in perpetuity is classified as net assets restricted by purpose of time until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by FUPMIFA. In accordance with FUPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation and (7) the Foundation's investment policies.

Funds with Deficiencies

From time to time the fair value of assets associated with the individual donor restricted endowment funds may fall below level that the donor under FUPMIFA requires the Foundation to retain as a fund of perpetual duration. These deficiencies can result from unfavorable market fluctuations that occur shortly after the investment of new permanently restricted contributions and continued appropriation for certain programs deemed prudent by the Board of Directors. There were no funds with deficiencies at September 30, 2021 and 2020.

Endowment Investment and Spending Policies

The Foundation has adopted investment and spending policies, approved by its Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of these endowment assets over the long-term. The Foundation's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. The current long-term return ideal objective is to exceed market performance as defined by a market index composed of the Standard & Poor's 500, Barclays Capital Aggregate Bond Index and Treasury Bills weighted by the portfolio asset-mix. The target objective is inflation as measured by the Consumer Price Index. Actual returns in any given year may vary from these amounts. To satisfy this long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places an emphasis on debt and equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The spending policy calculates the amount of money annually distributed from the Foundation's various endowed funds, for programs and administration. The current spending policy allows for a distribution of 4% of the moving average market value of the endowment portfolio computed using the previous 12 quarters. Distributions cannot exceed the earnings of the endowment without Board approval. Income earned in excess of the spending rate may be reinvested in endowment principal. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through investment return.

Endowment investments net asset composition by type of fund as of September 30, 2021 is as follows:

	Wi	Net Assets Without Donor Restrictions		Net Assets With Donor Restrictions		Total Net Indowment Assets
Board Designated Endowment Funds Donor-Restricted	\$	3,323,290	\$	-	\$	3,323,290
Endowment Funds		-		11,777,935		11,777,935
Total Funds	\$	3,323,290	\$	11,777,935	\$	15,101,225

NOTES TO BASIC FINANCIAL STATEMENTS

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SEPTEMBER 30, 2021

(4) <u>RECEIVABLES</u>

Receivables at year-end for the Authority, including the applicable allowance for uncollectible accounts, were as follows:

	lotais
Accounts – Foundation	\$ 347,045
Accounts – Other	159,514
Other governments	633,007
Less: Allowance for Uncollectible	(41,444)
Net total receivables	<u>\$1,098,122</u>

(5) PLEDGES RECEIVABLE- Component Unit

At September 30, 2021, pledges receivable consisted of:

Pledges	\$ 1 [,]	1,202,678
Less: Allowance for Doubtful Accounts		(142,000)
Less: Discounts to Net Present Value	(2	<u>2,068,657</u>)
Total, Net of Discount	<u>\$</u>	3,992,021

Pledges receivable at September 30, 2021, were scheduled to be collected as follows:

Year Ending September 30:

2022	\$ 2,404,948
2023	2,051,165
2024	1,168,233
2025	960,832
2026	780,000
Thereafter	3,837,500
	\$ 11.202.678

Multi-year pledges due after September 30, 2022 have been discounted to their net present value using a discount rate of 5%.

(6) INVESTMENT IN PARKING GARAGE

The Authority has an agreement with the City of Fort Lauderdale (the "City") and the Downtown Development Authority (the "DDA") for the operation of a 950-space parking garage adjacent to the Center in the Art and Science District of the City. The Authority contributed approximately 44% of the cost of constructing the parking garage and has recorded their equity interest in the garage using the equity method of accounting. The Authority's equity position is 43% or \$585,230.

The Authority accounts for their investment in the parking garage as a joint venture. The City acts as an operating agent and has exclusive responsibility for operation and maintenance of the parking garage. The agreement calls for the City to accumulate revenues and expenses monthly and bill each participant its portion of expenses not offset by revenues. Accordingly, the City collects all revenues, pays all operating expenses associated with the garage, and determines the allocation of each to the participants on a monthly basis. Revenue collected and variable expenses incurred during daytime and weekday hours are allocated to the City and the DDA at the rates of 16% and 84%, respectively. Revenues collected and variable expenses incurred during all other hours of operation are allocated to the City and the rates of 16% and 84%, respectively. The Authority's share of the joint venture's revenues net of expenses was \$104,326 in fiscal year 2021.

NOTES TO BASIC FINANCIAL STATEMENTS

SEPTEMBER 30, 2021

(6) INVESTMENT IN PARKING GARAGE (Continued)

In addition, as discussed in Note 17, the City entered into an inter-local agreement that provides cash contributions to the Authority of up to \$300,000 of the City's share of net parking revenue. The Authority and the DDA are each responsible for 42% of fixed operating costs with the remaining 16% paid by the City. The Authority's equity interest in the joint venture was \$585,230.

(7) CAPITAL ASSETS

Capital Assets as of September 30, 2021 consist of the following:

	Balance October 1, <u>2020</u>	Additions	Retirements	Transfers	Balance September 30, <u>2021</u>
Capital assets not being depreciated:	• • • • • • • • •	•	•	•	• • • • • • • • • •
Land	\$ 9,605,671	\$-	\$-	\$-	\$ 9,605,671
Construction in progress	16,023,879	10,603,222	-	(15,705,890)	10,921,211
Total capital assets not being					
depreciated	25,629,550	10,603,222		(15,705,890)	20,526,882
Capital assets being depreciated:					
Building and building improvements	93,707,221	-	-	13,411,290	107,118,511
Equipment	13,624,732	-	(40,402)	2,294,600	15,878,930
Total capital assets being					
depreciated	107,331,953	-	(40,402)	15,705,890	122,997,441
Less accumulated depreciation	(58,161,841)	(3,997,898)	16,834		(62,142,905)
Total capital assets being					
depreciated, net	49,170,112	(3,997,898)	(23,568)	15,705,890	60,854,536
Capital assets, net	<u>\$ 74,799,662</u>	<u>\$ 6,605,324</u>	<u>\$ (23,568)</u>	<u>\$</u>	<u>\$81,381,418</u>

(8) RESTRICTED NET ASSETS (Expendable) - Component Unit

At September 30, 2021, restricted net assets were available for the following purposes:

Rumbaugh Gardens	\$ 262,889
Leiser Room Renovations	41,270
Education Programs	1,896,682
Programming	283,997
Other	70,189
For Future Periods	1,999,669
Perpetual in Nature	 9,758,554
	\$ 14,313,250

(9) BEQUESTS- Component Unit

As of September 30, 2021, the Foundation had signed bequests with an estimated current value of \$2,030,000 which are not considered support until such time as the donor's gift is declared valid by the probate court. The composition of bequests at September 30, 2021 was as follows:

Education	\$ 100,000
Unrestricted	1,750,000
Permanently Restricted for Outreach and Children's Programs	 180,000
, , , , , , , , , , , , , , , , , , ,	\$ 2.030.000

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(10) LONG-TERM DEBT

Line of Credit

The Authority issued a \$2,500,000 Note purchased by a local bank on November 6, 2008. The purpose of the Note was to fund a Revolving Line of Credit for working capital and emergency needs. The repayment of the Note is open-ended with an initial interest rate of 7.22%. As of September 30, 2021, there was no balance outstanding on the line of credit. The Note was subsequently renewed and amended on December 3, 2020 in a reduced amount of \$1,500,000 with an interest rate of SOFR (Secured Overnight Financing Rate) + 1.90%. At no time shall the interest rate be less than 2.65% or greater than 24.00%.

Construction Loan

On February 28, 2014, the Authority executed a Capital Improvement Revenue Note, Series 2013A for a principal amount of \$9,700,000 with STI Institutional & Government, Inc. for the Encore capital campaign. The Series 2013A Note has an interest rate of 3.99% and the maturity date is January 15, 2027. \$800,000 was paid toward principal in fiscal year 2021. Future principal payments and interest to maturity are summarized below:

	Principal	_	Interest		Total
2022	1,300,000		77,000		1,377,000
2023	300,000		56,000		356,000
2024	300,000		47,000		347,000
2025	300,000		38,000		338,000
2026	300,000		29,000		329,000
Total	\$ 2,500,000	\$	247,000	_	\$ 2,747,000

The Authority executed on February 28, 2014 a Capital Improvement Revenue Note, Series 2013B for a maximum principal amount of \$16,300,000 with STI Institutional & Government, Inc. The total principal amount of \$9,060,412 has been drawn against this Series 2013B Note and is used for the Encore capital campaign. The Series 2013B Note has a maturity date of November 30, 2025 at a variable interest rate of 93.6% of the sum of (1-month LIBOR plus 2.16%). The rate as of September 30, 2021 was 2.23%. In fiscal year 2021 \$585,000 was paid in principal. Future principal payments and interest to maturity are summarized below:

	Principal	Interest	Total
2022	510,000	42,800	552,800
2023	526,000	32,000	558,000
2024	546,000	20,500	566,500
2025	522,000	8,100	530,100
2026	36,000	2,100	38,100
Total	\$ 2,140,000	\$ 105,500	\$2,245,500

Capital Improvement Loan

On December 19, 2019, the Authority executed a Capital Improvement Revenue Note, Series 2019 for a maximum principal amount of \$13,000,000 with STI Institutional & Government, Inc. for the Parker Playhouse Renovations and Improvements. The Series 2019 Note has an interest rate of 2.84% and the maturity date is December 19, 2028. In fiscal year 2021, the Authority has drawn \$10,089,002 against the Series 2019 Note.

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(10) LONG-TERM DEBT (Continued)

	Principal	Interest	Total
2022	461,344	301,612	762,956
2023	2,346,107	257,893	2,604,000
2024	1,815,855	198,145	2,014,000
2025	1,532,878	150,622	1,683,500
2026	1,499,870	107,130	1,607,000
2027-29	2,483,948	106,347	2,590,295
Total	\$ 10,140,002	\$ 1,121,749	\$11,261,751

Long term debt activity for the fiscal year ended September 30, 2021 was as follows:

							_	
Beginning		Additions	<u>R</u>	eductions		Ending	<u>(</u>	<u>One Year</u>
4,100,000	\$	-	\$	1,600,000	\$	2,500,000	\$	1,300,000
2,725,000		-		585,000		2,140,000		510,000
51,000		10,089,002		-		10,140,002		461,344
6,876,000	\$	10,089,002	\$	2,185,000	\$	14,780,002	\$	2,271,344
	4,100,000 2,725,000 51,000	4,100,000 \$ 2,725,000 51,000	4,100,000 \$ - 2,725,000 - 51,000 10,089,002	4,100,000 \$ - \$ 2,725,000 - 51,000 10,089,002	4,100,000 \$ - \$ 1,600,000 2,725,000 - 585,000 51,000 10,089,002 -	4,100,000 \$ - \$ 1,600,000 \$ 2,725,000 - 585,000 585,000 51,000 10,089,002 - -	4,100,000 \$ - \$ 1,600,000 \$ 2,500,000 2,725,000 - 585,000 2,140,000 51,000 10,089,002 - 10,140,002	Beginning Additions Reductions Ending G 4,100,000 \$ - \$ 1,600,000 \$ 2,500,000 \$ 2,725,000 - 585,000 2,140,000 \$ 51,000 10,089,002 - 10,140,002 -

Duo within

(11) DEFINED CONTRIBUTION PENSION PLAN

The defined contribution plan was created by the Authority, effective October 1, 2001, to provide benefits in lieu of those provided by the Federal Social Security System ("Social Security"). This plan provides benefits to all full-time employees and certain part-time employees hired prior to February 1999. Under a defined contribution plan, the benefits a participant will receive depend solely on the amount contributed to the participant's account and the returns earned on the investments of those contributions.

Mission Square (formerly The ICMA Retirement Corporation) manages the defined contribution plan. As established by the Authority, the Authority contributes six percent of full-time employees' gross earnings and each employee contributes six percent of earnings. All employees are immediately vested. In accordance with these requirements, the Authority contributed \$328,257 in fiscal year 2021. During the current year, employees contributed \$329,285. As of September 30, 2021, the number of active plan participants was 181.

(12) DEFERRED COMPENSATION PLANS

The Authority has established a deferred compensation plan in accordance with Internal Revenue Code Section 457. This plan provides full-time employees the opportunity to defer a portion of their salary until future years.

Under a defined contribution plan, the benefits a participant will receive depend solely on the amount contributed to the participant's account and the returns earned on the investments of those contributions. The deferred compensation is not available to employees until termination, retirement, death or an unforeseeable emergency within the definition allowed by the applicable Internal Revenue Code.

The Authority's plan assets are held in a retirement trust for the exclusive benefit of employees and beneficiaries and invested by ICMA Retirement Corporation, a registered investment advisor, on behalf of the participants except for certain guaranteed investment contracts invested under a non-active deferred compensation plan.

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(13) RELATED PARTY TRANSACTIONS

During fiscal year 2021 the Authority recognized \$4,706,659 in support and contributions from the Foundation for support of the Authority's programs and operations, and \$2,315,676 in support of capital projects.

Authority's venues or venues managed by the Authority. In connection with this agreement, for fiscal year 2021 the Foundation ticketed show revenues of \$746,437 and incurred show expenses of \$787,057. The Authority made an in-kind donation of \$40,620 relating to show expenses in excess of show revenues.

During the year the Foundation's operating expenses including, but not limited to personnel, marketing, advertising, printing and supplies in the amount of \$836,286 were provided by and paid for the Authority.

(14) COMMITMENTS & CONTINGENCIES

Grants

Amounts received or receivable from grant agencies are subject to audit and adjustment by grantor agencies principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures that may be disallowed by the grantor cannot be determined at this time, although the Authority expects such amounts, if any, to be immaterial.

Litigation

Various suits and claims arising in the ordinary course of operations are pending against the Authority. While the ultimate effect of such litigation cannot be ascertained at this time, in the opinion of legal counsel, the Authority has sufficient insurance coverage to cover any claims and/or liabilities, which may arise from such action. The effect of such losses would not materially affect the financial position of the Authority or the results of its operations.

Construction Commitments

The Authority entered into architectural and engineering agreements during the previous fiscal year for the renovation of the Parker Playhouse. The total amount of the agreement was \$2,766,335; as of September 30, 2021, \$2,716,660 of the total agreement was earned. During fiscal year 2019, the Authority entered into a managing general contractor agreement for the renovation of Parker Playhouse. The total amount of the agreement, including amendments and change orders, as of September 30, 2021 was \$18,350,385; as of September 30, 2021, \$15,825,991 of the total amount was earned. All unexpended commitments will be financed from operating funds and capital contributions.

Naming Agreement

The Authority entered into a twenty-year naming agreement with a corporation during FY 2011. The naming agreement provides the Authority \$2,500,000 for marketing and publicity benefits to the corporation from the naming opportunity at the Center. The expansion and/or renovation of the Center are material conditions of the naming agreement, as such planned renovations and expansions directly impact the actual and anticipated marketing and publicity benefits to be received by the corporation. Although the contributions from the corporation to the Authority for the naming rights are due and payable to the Authority during the first five years of the twenty year agreement and are to be used for planned renovations and expansions of the Broward Center, the agreement also includes a vesting schedule for the contributions from the corporation in the case of an early termination pursuant to the agreement prior to the completion of the term. The Authority considers the likelihood of an early termination to be negligible.

(15) RISK MANAGEMENT

The Authority maintains various commercial property, casualty and general liability insurance policies to cover its potential property claims and potential liability to employees, patrons and other third parties. No material third-party losses were incurred during the year.

Section 768.28 of the Florida Statutes limits the Authority's risk exposure for general liability. As of September 30, 2021 the deductible for commercial property coverage was \$25,000. Effective January 14, 2022, the Authority renewed its commercial property insurance with a deductible of \$25,000.

NOTES TO BASIC FINANCIAL STATEMENTS SEPTEMBER 30, 2021

(15) RISK MANAGEMENT (Continued)

Windstorm coverage (wind/hail/flood), when available, is expensive and subject to low limits and high deductibles. Upon the cancellation of the Authority's windstorm coverage by its carrier subsequent to Hurricane Wilma in 2005, the Authority unsuccessfully pursued alternatives including quotes from secondary markets and participation in property/windstorm risk pools of state, county and local governments. Additionally, the Authority engaged a national risk management/insurance consultant to provide a risk-benefit analysis of the limited windstorm insurance options available to the Authority. Annually, the Authority continues to seek cost beneficial windstorm coverage options through its risk brokers and advisors. The Authority's Board of Directors made the decision to continue to not procure windstorm insurance effective with the commercial property policy renewal on January 14, 2022. The Authority continues to pursue cost-beneficial windstorm insurance.

(16) DONATED SERVICES

Donated services consist of the estimated value of contributed services. The amount of donated services includes support provided by Authority volunteers related to ushers during performances and other activities. Donated services also include in-kind support provided by Fort Lauderdale City Commission for landscaping services. Management estimates that \$212,954 of cumulative donated support was received during the fiscal year ended September 30, 2021.

During the fiscal year, the Authority provided operating support for the benefit of the Foundation. The contributed services and materials included, but were not limited to, personnel, marketing, advertising, printing and supplies, and were valued at \$836,286.

(17) TRI-PARTY GRANT AGREEMENT

For 2021, Broward County, the City and the Authority entered into an inter-local agreement. Broward County agreed to contribute \$19,317 for an annual audit. The County also provided the Authority with an operating grant of \$950,000 in 2021. The City agreed to make cash contributions from the net amount of the Arts and Science Parking Garage revenues not to exceed \$300,000; \$19,317 for an annual audit; and \$30,000 of in-kind services as its contribution towards landscape maintenance. Contributions under the Tri-Party Grant Agreement have been recorded as operating grant revenues since they are used to cover operating costs of the Authority.

(18) CONCENTRATION

For the fiscal year ended September 30, 2021, due to the limited operational activity as a result of the pandemic, there was no identified concentration of risk from operations.

(19) RISKS AND UNCERTAINTIES

For the fiscal year, the COVID-19 pandemic continues to impact business continuity, including supply chains and consumer demand across a broad range of industries and counties, could be severely impacted for months or beyond as governments and their citizens take significant and unprecedented measures to mitigate the consequences of the pandemic. Management is carefully monitoring the situation and evaluating its options during this time, and as of September 2021 we resumed normal scope of operational activity with a lower-than-normal volume of activity. No adjustments have been made to these financial statements as a result of this uncertainty.

COMPLIANCE SECTION



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of the Performing Arts Center Authority Fort Lauderdale, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of the Performing Arts Center Authority (the "Authority") as of and for the fiscal year ended September 30, 2021, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated January 27, 2022. Our report includes a reference to other auditors who audited the financial statements of Broward Performing Arts Foundation, Inc. a discretely presented component unit, as described in our report on the Authority's financial statements. These financial statements of the discretely presented component unit were audited by other auditors and were not audited under *Government Auditing Standards*.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Caballero Fierman Llerena & Garcia, LLP

Miramar, Florida January 27, 2022



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR ITS MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of the Performing Arts Center Authority Fort Lauderdale, Florida

Report on Compliance for Its Major Federal Program

We have audited the Performing Arts Center Authority's (the "Authority") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Authority's major federal programs for the fiscal year ended September 30, 2021. The Authority's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance of the Authority's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for its major federal program. However, our audit does not provide a legal determination of the Authority's compliance.

Opinion on Each Major Federal Program

In our opinion, the Authority, complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal program for the fiscal year ended September 30, 2021.

Report on Internal Control over Compliance

Management of the Authority is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Authority's internal control over compliance with the types of requirements that could have a direct and material effect on its major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program deficiency in internal control over compliance is a deficiency, or a combination of deficiency in internal control over compliance is a deficiency, or a combination of deficiency in internal control over compliance is a deficiency, or a combination of deficiency in internal control over compliance is a deficiency, or a combination of deficiency in internal control over compliance is a deficiency, or a combination of deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Caballero Fierman Llerena & Garcia, LLP

Miramar, Florida January 27, 2022

Performing Arts Center Authority Schedule of Expenditures of Federal Awards For the Year Ended September 30, 2021

Federal Grantor/Program or Cluster Title	Federal Assistance Listing Number	Name of Grant - Grant ID No.	Total Federal Expenditures
Shuttered Venue Operators Grant Program			
SBA			
Shuttered Venue Operators Grant	59.075	SBAHQ21SV001775.2	\$ 10,000,000
Total Shuttered Venue Operators Grant			10,000,000
Total Expenditures of Federal Awards			\$ 10,000,000

The accompanying notes are an integral part of this schedule.

PERFORMING ARTS CENTER AUTHORITY NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FISCAL YEAR ENDED SEPTEMBER 30, 2021

NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of the Authority under programs of the federal government for the fiscal year ended September 30, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations*, Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Authority, it is not intended to and does not present the financial position, changes in net position or cash flows of the Authority.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers are presented where available.

NOTE 3 - INDIRECT COST RATE

The Authority has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2021

SECTION I - SUMMARY OF AUDITORS' RESULTS

<u>Financial Statements</u> Type of auditors' report issued: Internal control over financial reporting: Material weakness(es) identified?		Unmodified	I Opinion <u>X</u> No
Significant deficiencies identified?	_	Yes	X None reported
Noncompliance material to financial statements noted?	-	Yes	X_No
<u>Federal Awards</u> Internal control over major federal program Material weakness(es) identified? Significant deficiencies identified?	s: -		X No X None Reported
Type of auditors' report issued on compliar major federal programs: Any audit findings disclosed that are requir reported in accordance with 2 CFR 200.51	ed to be	Unmodified	
Identification of major federal program:			
Assistance Listing No. Federal	Program or Cluster		
59.075 Shuttered Venue Op	erators Grant		
Dollar threshold used to distinguish b and Type B programs:	etween Type A	\$750,00	0
Auditee qualified as low risk auditee?	-	Yes	X_No

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FISCAL YEAR ENDED SEPTEMBER 30, 2021

SECTION II - FINANCIAL STATEMENT FINDINGS

None.

SECTION III - FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS

None.



MANAGEMENT LETTER IN ACCORDANCE WITH THE RULES OF THE AUDITOR GENERAL OF THE STATE OF FLORIDA

To the Board of Directors of the Performing Arts Center Authority Fort Lauderdale, Florida

Report on the Financial Statements

We have audited the financial statements of the Performing Arts Center Authority (the "Authority") as of and for the fiscal year ended September 30, 2021, and have issued our report thereon dated January 27, 2022. We did not audit the financial statements of the Broward Performing Arts Foundation, Inc., a discretely presented component unit.

Auditors' Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and Chapter 10.550, Rules of the Florida Auditor General. The financial statements of the discretely presented component unit were audited by other auditors and were not audited under *Government Auditing Standards*.

Other Reporting Requirements

We have issued our Independent Auditors' Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*; Independent Auditors' Report on Compliance for Its Major Federal Program and Report on Internal Control over Compliance; Schedule of Findings and Questioned Costs; and Independent Accountants' Report on an examination conducted in accordance with AICPA Professional Standards, AT-C Section 315, regarding compliance requirements in accordance with Chapter 10.550 Rules of the Auditor General. Disclosures in the reports and schedule, which are dated January 27, 2022, should be considered in conjunction with this management letter.

Prior Audit Findings

Section 10.554(1)(i)1., Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding financial audit report. There were no findings or recommendations made in the preceding financial audit report.

Official Title and Legal Authority

Section 10.554(1)(i)4., Rules of the Auditor General, requires that the name or official title and legal authority for the primary government and each component unit of the reporting entity be disclosed in this management letter, unless disclosed in the notes to the financial statements. The Performing Arts Center Authority is an independent special district governmental unit established in 1984 by a special act of the Florida Legislature (Chapter 84-396). The Authority reports one discretely presented component unit which is disclosed in the notes to the financial statements.

Financial Condition and Management

Sections 10.554(1)(i)5.a. and 10.556(7), Rules of the Auditor General, require us to apply appropriate procedures and communicate the results of our determination as to whether or not the Authority has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and to identify the specific condition(s) met. In connection with our audit, we determined that the Authority did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.554(1)(i)5.b. and 10.556(8), Rules of the Auditor General, we applied financial condition assessment procedures for the Authority. It is management's responsibility to monitor the Authority's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same. The financial condition assessment was performed as of the fiscal year end.

Section 10.554(1)(i)2., Rules of the Auditor General, requires that we communicate any recommendations to improve financial management. In connection with our audit, we did not have any such recommendations.

Additional Matters

Section 10.554(1)(i)3., Rules of the Auditor General, requires us to communicate noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but warrants the attention of those charged with governance. In connection with our audit, we did not note any such findings.

Purpose of this Letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and the Florida House of Representatives, the Florida Auditor General, Federal and other granting agencies, the Board of Directors and applicable management of the Authority and is not intended to be and should not be used by anyone other than these specified parties.

Caballero Fierman Llerena & Garcia, LLP

Miramar, Florida January 27, 2022



INDEPENDENT ACCOUNTANTS' REPORT ON COMPLIANCE PURSUANT TO SECTION 218.415 FLORIDA STATUTES

To the Board of Directors of the Performing Arts Center Authority Fort Lauderdale, Florida

We have examined the Performing Arts Center Authority's (the Authority) compliance with the requirements of Section 218.415 Florida Statutes during the period of October 1, 2020 through September 30, 2021. Management of the Authority is responsible for the Authority's compliance with those requirements. Our responsibility is to express an opinion on the Authority's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Authority complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether the Authority complied with the specified requirements. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

Our examination does not provide a legal determination on the Authority's compliance with specified requirements. In our opinion, the Authority complied, in all material respects, with the requirements of Section 218.415 Florida Statutes during the period of October 1, 2020 through September 30, 2021.

This report is intended solely for the information and use of management, the Board of Directors, others within the Authority and the Auditor General of the State of Florida and is not intended to be and should not be used by anyone other than these specified parties.

Caballero Fierman Llerena & Garcia, LLP

Miramar, Florida January 27, 2022